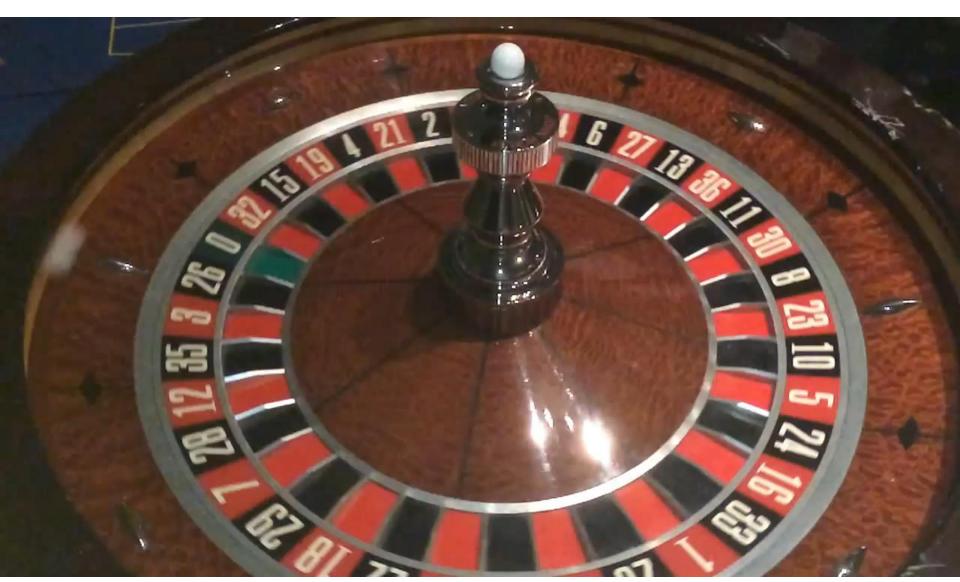
How to Become Irrelevant in 3 Easy Steps

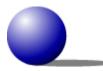
Presented by
Dr. Rich Greene
Performance Expert



Go ahead...choose a number!







Testing Errors

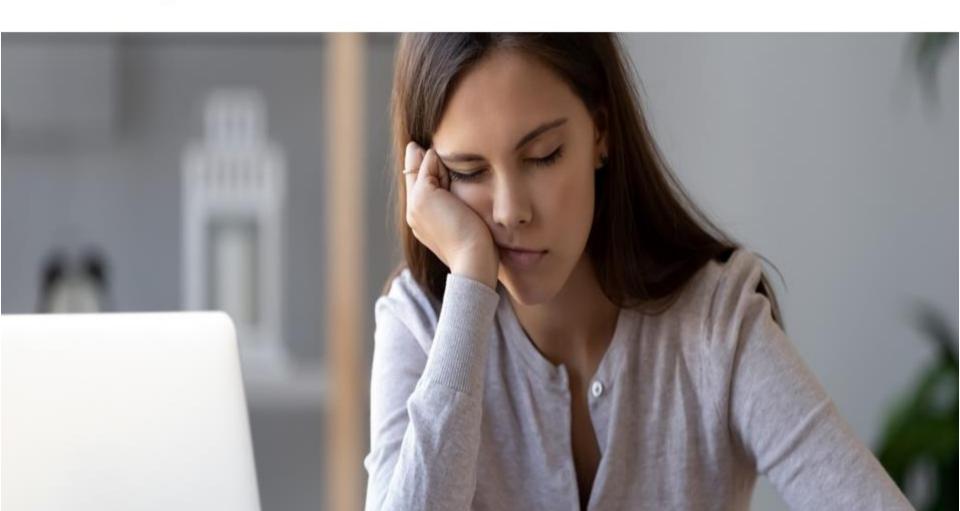
Did you know ...?



83% of Software Developers are Gamblers

Can you guess the #1 reason?

They find the task too tedious!



How to Become Irrelevant in 3 Easy Steps



#1

Ignore changes going on around you and keep living in your ivory tower. (RISK)



#2

Take note of the changes occurring and hope they won't affect your business. (RISK)



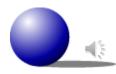
#3
Make plans to address change, then don't carry them out. (RISK)



Change is an Emotional Experience

- 1. You can't control what happens but you can control how you deal with it.
- 2. Change results in loss of status quo.
- 3. Change is an opportunity to get in a better position.





Power Principle Be Open to Change



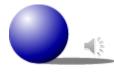
Success-oriented companies (people) are open to change.



Virtualization - Types

- 1. NonStop Server
- 2. Desktop
- 3. Storage
- 4. Human

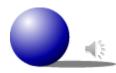




Software Testing Changing Too!

- More automation
- More virtual simulation
- More testing

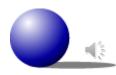




Who are Ascert?

- □ Founded in 1992, testing products the single corporate focus
- Privately held Partnership
- □ HQ is in Sausalito, also offices in London & Sydney
- Partnerships with HPE, IBM, Cashware, Barnes International, Odyssey, TIC
- Provides products, support, and consultancy





Major Clients in all Sectors

Retail

Petro/Chemical

Healthcare

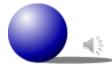
Telco

Financial Services

Banking

Miscellaneous



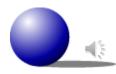


VersaTest Automation Server

VersaTest Automation Server (VT/AS) provides:

- ☐ Fine-grained test definitions to individual message level
 - Ensure 'Failed' status can drill down to specific test case
- Very high level of automation once tests defined
 - Automated generation & validation of messages
 - Simple language for generation and validation rules
 - Automatic setting of 'Passed' / 'Failed' status
- Automated result capture
 - Test output logs
 - Capture files including automatically generated reports
 - All stored automatically as Attachments to the Run





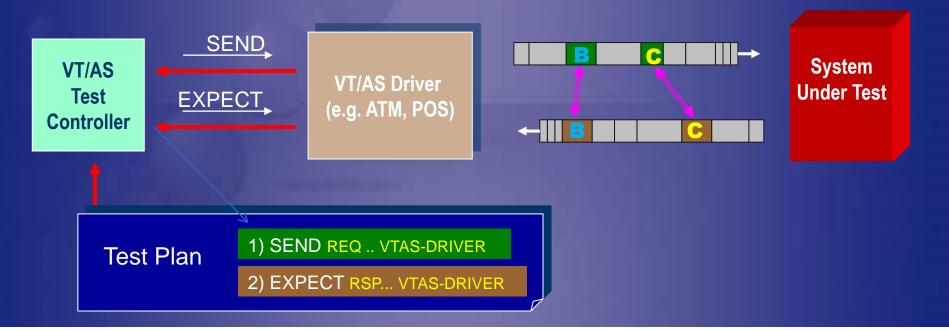
Transaction Generator Mode

VT/AS Test Controller

- 1) Reads the test cases
- 2) Sends execution instructions to defined driver

VT/AS Driver

- 1) Builds and sends the defined message
- 2) Receives and validates the defined message





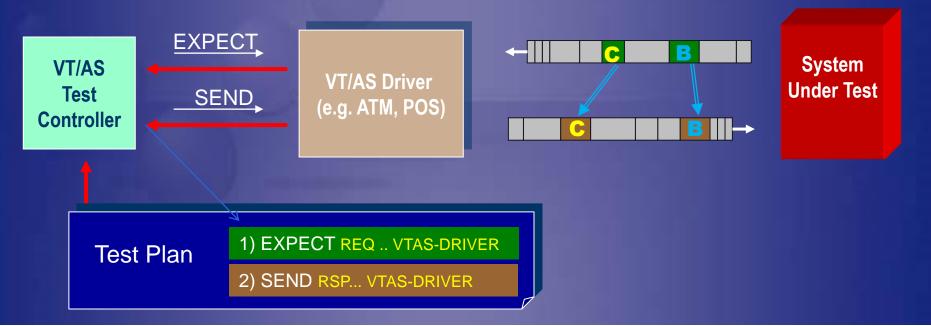
Transaction Responder Mode

VT/AS Test Controller

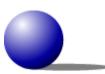
- 1) Reads the test cases
- 2) Sends execution instructions to defined driver

VT/AS Driver

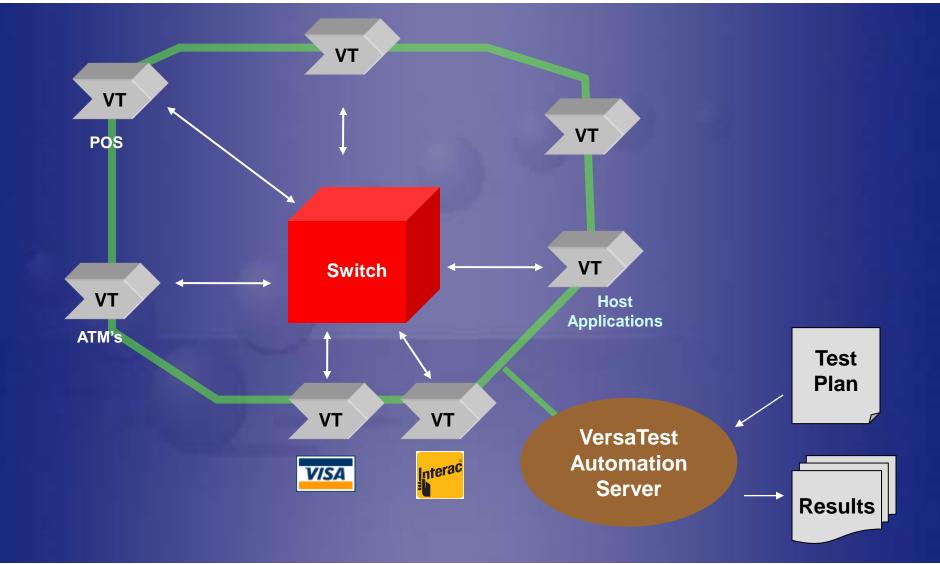
- 1) Receives and validates the defined message
- 2) Builds and sends the defined response



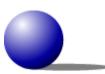




VersaTest Automation Server (VTAS)



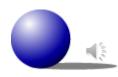




Real Use Benefits - VTAS

- Increased tests from 400 to 2000
- □ Testing completed faster
- □ Certification time reduction 6 weeks to 4 days
- □ Regression testing 30,000 test cases 3x daily
- □ Ability to accurately test TPS levels 9000 TPS
- □ Significant savings in personnel costs up to 50%!

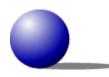




VTERM Green Screen Testing

- A set of integrated components that extend and enhance the facilities of the base VersaTest product
 - ✓ Processes 6530 or 3270 terminal data streams to build a 'virtual' terminal image
 - Provides screen reporting and script generation capabilities
 - ✓ Provides on-line and off-line test comparison programs
 - ✓ Browser-based user interface
 - ✓ Access anywhere/anytime

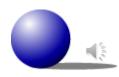




Real Use Benefits - VTERM

- ☐ Industry Agnostic Any industry that uses Green Screen Applications can benefit (e.g., financial services, aerospace, commercial and residential building).
- □ App Flexibility Any application that contains multiple screens and is tested regularly (or should be) can benefit from test automation (e.g., inventory, ordering, warehouse management, stock trading).
- Atypical 20 screen test automation that would manually take 5 hours to complete could be finished in seconds



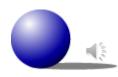


Relate Family of Products

Dynamically reads record definitions in DDL dictionaries or COBOL copybooks to perform field-level operations on Enscribe files.

- □ Relate and Relate+
 - ✓ Enable the creation, viewing, updating, deletion, and sophisticated comparison of records using an SQLCI-like syntax from within a command-line interface program.
- □ Relate Production
 - ✓ Production read-only version, no unauthorized file changes
- □ Relate EnSQL
 - ✓ Enables the creation, viewing, updating, deletion, and queryoriented comparison using industry-standard SQL syntax.





Relate EnSQL – SQL Access To Enscribe Data





Ascert

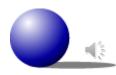


Ascertified (The Cloud)

Adds to VT/AS core features to provide:

- □ The ability to scale the environment as necessary to meet testing requirements, including the ability to distribute it across multiple physical devices
- Centralized coordination of multiple test environments
 - Individual 'user' environments
 - 'Sandbox' pre-certification, certification
- Testing with external processing partners
- Automated collection and reporting of test-case execution statistics

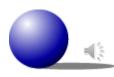




Benefits to Virtualized Testing

- □ Testing environment is always available
- Each end user works in their own environment
- End users run test transactions often and anytime
- Instant feedback on any message errors
- Certifying entity personnel are not involved in validation

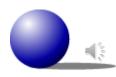




3 Steps to become Relevant Again

- 1. Adopt an attitude and company policy that change presents opportunities ... embrace it!
- 2. Be proactive when a major change happens ... don't be changed ... be the change.
- 3. Contact a Performance Expert for a complimentary QA or Dev testing Performance Analysis





Scan for Fun & Info





